



February 19-22, 2004 Nuremberg, Germany

USA Pavilion Application

Please complete and mail with required deposit to:

B-FOR INTERNATIONAL USA
701 Kenmore Avenue, Suite 220
Fredericksburg, VA 22401-5737, U.S.A.
Tel: 1 (540) 373-9935, Fax: 1 (540) 372-1414

1. Exhibitor Contact Information

Please indicate primary exhibitor contact information:

Company _____

Address _____

City _____ State _____

Zip Code _____ Country _____

Contact _____

Tel _____

Fax _____

E-mail _____

2. Co-Exhibitor Contact Information (Complete If Applicable)

One co-exhibitor per 9 sqm/100 sqft Booth for an additional \$500:

Company _____

Address _____

City _____ State _____

Zip Code _____ Country _____

Contact _____

Tel _____

Fax _____

E-mail _____

We have read, understand, and agree to the Terms and Conditions of the USA Pavilion at BioFach 2004.

Signature: _____ Date: _____

3. USA Pavilion Exhibition Options:

☐ _____ sqm Complete Booth Package @ \$490/sqm (minimum 9 sqm/100 sqft) \$ _____

☐ Corner Booth (10% Premium) \$ _____

☐ Co-Exhibitor @ \$500 \$ _____

☐ 3 sqm Work Station @ \$1,700 \$ _____

Mandatory Organizer's Exhibitor Communication Package \$ 290

50% DEPOSIT ENCLOSED: \$ _____ TOTAL: \$ _____

For payments in US Dollars: Mail check or money order drawn in a U.S. bank, payable to B-FOR International OR transfer amount to B-FOR International, Routing No. 051403164, Union Bank & Trust Company, Account # 090119122501.

For EURO equivalent payments: Transfer amount to Bieneck International, Inc., Berliner Sparkasse, Account # 0770007660, BLZ: 10050000.

All USA Pavilion prices exclude 16% German Value Added Tax.

Participation fees are based on an exchange rate of US\$ 1.15 = EUR 1.00. A variation in the exchange rate of +/- 3% or more on the last business day preceding the BioFach 2004 opening day may result in a corresponding adjustment.

Each exhibition option includes furnishings as outlined in the USA Pavilion at BioFach 2004 Invitation.

You have a choice of the one (1) of the following, **please circle your preference:**

LOCKABLE SHOWCASE COUNTER OR LOCKABLE INFORMATION COUNTER

The Complete Booth Package comes with an electrical outlet, **please indicate if you would like the outlet:**

YES OR NO

Please send original to B-FOR International and keep a copy for your records

USA PAVILION TERMS AND CONDITIONS

B-FOR INTERNATIONAL and the exhibiting organization, hereinafter referred to as the Exhibitor, by the signing of the USA Pavilion Application do hereby agree to and are bound by the following conditions of participation:

I. B-FOR INTERNATIONAL agrees to the following:

- A. To carry out the project described in the Invitation, on the condition that the requisite number of exhibitors apply.
- B. To provide the following exhibition services: overall stand/exhibition design, fabrication, installation and dismantling of rental display system, furniture and standard identification signs; electrical for normal usage; access to business services, exhibitor lounge and other services described in the Invitation.

II. The Exhibitor agrees to the following:

- A. To submit a completed Application for participation, duly signed, together with the required fees.
- B. To make payments to B-FOR INTERNATIONAL for exhibit space and stand equipment as well as for additional services as ordered and/or contracted. In all cases where an Exhibitor has co-exhibitors, the primary Exhibitor is responsible for all payments.
- C. To keep a fully equipped, manned stand in the USA Pavilion during all open hours throughout the entire show. If Exhibitor fails to comply, B-FOR INTERNATIONAL may make provisions to equip and man the Exhibitor's stand at Exhibitor's expense.
- D. To carry its own property and liability insurance.
- E. To take responsibility for all costs for shipping, duties, and handling of all own printed material and all own exhibits, and the removal of said material from the exhibition site after the close of the show.

III. Other conditions:

- A. Exhibitor Applications will be processed in the order they are received. B-FOR INTERNATIONAL and NurembergMesse reserve the right to accept or refuse Applications for any reason. Confirmation of acceptance of an Application is made solely by B-FOR INTERNATIONAL. The 50% deposit submitted with the Application is fully refundable in the event the Application is not approved by B-FOR INTERNATIONAL and/or NurembergMesse, or no more space is available. Applications received without 50% deposit will not be allocated booth space.
- B. All applicants to the USA Pavilion at BioFach 2004 must meet The BioFach Admission Criteria established by NurembergMesse. Furthermore, participation in the USA Pavilion is governed by the following conditions:**
 - **All products exhibited by exhibitors in the USA Pavilion must be at least 51% U.S. origin computed on a value or volume basis; B-FOR INTERNATIONAL has the authority to remove any non-U.S. products from an exhibitor's booth.**
 - **All product labels must indicate that products were either produced or processed in the United States.**
- C. B-FOR INTERNATIONAL has the sole authority to assign, reassign and allocate space. Floor plans for the USA Pavilion at BioFach 2004 are not yet available; exhibitors are requested to include their preferences with their Application. Every effort will be made to honor these preferences. Assignments will be made in the order that properly completed Applications and required deposits are received. As soon as a floor plan with booth allocations has been established, it will be sent to all registered exhibitors. All requests for changes will be considered, and every effort will be made to meet the needs of all exhibitors.
- D. If, for any reason, the Exhibitor cancels participation, and a written notice is received by B-FOR INTERNATIONAL before December 1, 2003, no cancellation fees will apply. Exhibitors who cancel participation after December 1, 2003 will incur a \$2,000 cancellation fee. The balance of all fees must be paid no later than January 1, 2004, after which date no refunds will be made, and the Exhibitor is bound to pay 100% of all fees paid and due. Any reduction in space size after an Application has been submitted will be treated as a cancellation.
- E. Exhibitors may not sublease contracted booth space without written consent from B-FOR INTERNATIONAL.
- F. Although B-FOR INTERNATIONAL will make every effort to facilitate a successful exhibition, it does not guarantee the success of any participant in the USA Pavilion. The only contractual obligation B-FOR INTERNATIONAL assumes are those expressly made herein or mutually agreed to in writing.
- G. The Exhibitor releases B-FOR INTERNATIONAL and the Show Organizers from liability for any illness, injury, loss of life, damage to persons or property by reason of participation in the USA Pavilion, or by reasons of acts by Exhibitor, its agents, employees, contracted labor or clients.
- H. Additional charges invoiced by B-FOR INTERNATIONAL, must be paid within ten (10) business days of invoice date. Past due invoices are subject to a finance charge of 1.5% per month.
- I. These Terms and Conditions amend and supersede all other conditions, rules and regulations laid down by the Show Organizers.